

Listed are over 250 optical and business service vendors available through your Vision West account, with full discounts passed on to you. To start saving now, simply print out this list and write your existing vendor account numbers in the far-right column next to the vendors you want to convert to Vision West billing. If you are establishing a new account, write "new" next to the selected vendors. Complete and sign this page and FAX the form to **800.861.4685**. A Vision West representative will notify you when the account conversions have been processed. Call 800.640.9485 or visit www.vweye.com.

THANK YOU - we look forward to assisting you with all your ophthalmic practice needs!








Vision West, Inc.
15970 Bernardo Center Dr., San Diego, CA 92127

Practice / Fictitious Name: _____
 Address: _____
 City: _____ State: _____ Zip: _____ Email: _____
 Phone: _____ Fax: _____
 My Vision West Account Number is: _____
 Signature: _____ Date: _____

For Vision West pricing, discounts are up to a given percentage and vary depending on products purchased. Vision West administration fee not included in discount. The Vision West Vendor List and discounts are subject to change.

I hereby authorize Vision West to transfer my accounts with the specified suppliers to Vision West billing.

 Premium Vendor  Vendor Invoices available online.

Frames						
Vendor	Price Range/Type	More Products	Discount	Phone	Website	Account #
 A & A Optical	Mid Range		8% - 23%	800.492.4465	aaopticalco.com	
 Altair Eyewear	Low/Mid/High		10 - 20%	800.505.5557	altaireyewear.com	
Alternative Eyewear	Med/High		10%	888.399.7742	alternativeeyes.com	
Anglo American	Mid/High		8%	800.753.9727	angloamericanopticaltd.com	
Art-Craft Optical Company	Low/Mid	Safety, Childrens	25%	800.828.8288	artcraftoptical.com	
 Aspex Eyewear	Mid/High		10% - 18%	800.277.3979	aspexeyewear.com	
Avalon Eyewear	Low/Mid/High		up to 40%	888.767.0383	avaloneyewear.com	
  Charmant	Mid/High/Luxury	Premium Vendor	10 - 20%	800.645.2121	charmant.com	
Clariti Eyewear	Low/Mid/High	Clip-ons	20%	800.372.6372	claritieweyewear.com	
 Classique Eyewear	Mid/High/Niche		10%	866.604.5700	classique-eyewear.com	
  ClearVision	Mid/High Core	Premium Vendor	up to 20%	800.645.3733	cvoptical.com	
Colors in Optics, Ltd.	Mid/High/Exclusive		10%-15%	888.393.3374	colorsinoptics.com	
 Costa Del Mar	Sunglasses	Accessories, Apparel	9%	800.447.3700	costadelmar.com	
 De Rigo Rem	Mid/High Core	Exclusive/Luxury/Designer	10%-15%	800.232.2210	derigo.us	
  Design Eyewear Group	High-End Niche	Premium Vendor	10%	800.654.6099	designeyeweargroup.com	
Design Gallery LLC	Boutique/High-End/Designer		5% to 10%	800.876.3937	mydesigngallery.com	
Dolabany Eyewear	Low/Mid	Fantasy Masks	10%	800.688.7661	dolabanyeyewear.com	
 Eastern States Eyewear	Mid/High Fashion		up to 10%	800.645.3710	eseyewear.com	
Europa Int'l	Low/Mid		up to 18%	800.621.4108	europaeye.com	
NEW Eyenavision Inc	Mid Range	Clips & Blue Lens Readers	5%-20%	888.321.3939	eyenavision.com	
Eyes of Faith	Mid/High Range	Childrens	15%	888.777.9390	eofoptical.com	
Eyewear Designs	Mid Core	Childrens	17%	310.306.7774	eyeweardesigns.com	
FGX International	Low/Mid Sport, Sun		5% - 46%	800.426.6396	fgxi.com	
 I-Dealoptics	Low/Mid		20%	800.758.6249	i-dealoptics.com	
Imagewear	Low/Mid/High		up to 15%	800.873.9256	imagewear.com	

Frames (continued)

Vendor	Price Range/Type	More Products	Discount	Phone	Website	Account #
I-Optics (New Millenium)	High Fashion	Jewelry	10%	877.766.0077	newmillenniumeyewear.com	
Jonathan Cate	Mid/High	Jewelry	20%	888.665.2326	jonathancate.com	
Julbo Inc	Niche/Performance Sun	Children's Sun	10%	800.651.0833	julbousa.com	
👁️ Kenmark	Low/Mid Core/High-end		10 - 20%	800.627.2898	kenmarkoptical.com	
NEW 💎 👁️ Kering Eyewear	Luxury/Mid-High Fashion	Premium Vendor	up to 10%	844.790.9165	kering.com	
Kio Yamato Optics	Mid-High/Niche	Sun	5% - 7%	800.700.3079	kioyamato.com	
👁️ Lafont	High Fashion/Niche		13%	800.832.8233	lafont.com	
💎 👁️ L'Amy	Low/Mid/High	Premium Vendor	10 - 20%	800.243.6350	lamyamerica.com	
Legre	Low/Mid		25%	800.747.3840	legre.com	
💎 👁️ Luxottica	Mid/High Core/Luxury	Premium Vendor	up to 30%	800.422.2020	luxottica.com	
Mad Vision	Mid/High		12%	888.961.4675	madvision.com	
Marajo	Low/Mid		25%-60%	800.773.4522		
👁️ Marchon Eyewear	Mid Core/High Fashion		Up to 20%	800.645.1300	marchon.com	
💎 👁️ Marcolin USA	Mid Core/High Fashion	Premium Vendor	5% - 20%	888.627.2654	marcolin.com	
💎 👁️ Match Eyewear	Low/Mid	Premium Vendor	10% to 20%	877.886.2824	matcheyewear.com	
Match Eyewear Canada	Low/Mid	Childrens	25%	800.268.1265		
McGee Group	Mid Range		10 - 20%	800.966.2020	mcgeegroup.com	
Menizzi Eyewear	Mid Range-Petites		Vision West Pricing	877.636.4994	menizzi.com	
👁️ Modern Optical	Value		20%	800.323.2409	modernoptical.com	
💎 Modo Eyewear	Niche/Exclusive	Premium Vendor	10%	800.223.7610	modobiz.com	
Mondottica USA	Mid/High		up to 13%	866.666.3662	mondotticausa.com	
💎 👁️ Morel USA	Mid/High Fashion	Premium Vendor	10%	800.526.8838	morel-cottet.com	
New Millenium	Low/Mid/High		10 - 20%	800.852.7857	newmillenniumeyewear.com	
👁️ New York Eye/Hart Specialties	Low/Mid Core	Childrens	Vision West Pricing	800.221.6966	newyorkeye.net	
Nouveau Eyewear	Low/Mid		20%	800.292.4342	nouveaueyewear.com	
👁️ OGI LLC	Mid/Niche	Readers Childrens	3 - 23%	888.560.1060	ogiframes.com	
Oliver Peoples (Alain Mikli/Starck only)	Exclusive/Luxury		5%	800.829.8032	mikli.com	
Optical Exchange	Mid/High Fashion		10%	800.678.9244	miyagieyewear.com	
NEW Orgreen Goldsmith LLC	Mid/High		10%	510.984.0028	orgreenoptics.com	
OVVO Optics	Mid-Range/Boutique		7%	855.393.6886	ovvooptics.com	
Prestige Optics	Mid/High Fashion		5 - 16%	800.272.9226		
Prisme Optical Group	Boutique/Value/Core	Childrens	7%	888.281.9987	prismeoptical.com	
Proof Eyewear	Mid-Range/Boutique/Urban		10%	208.794.5465	iwantproof.com	
Raen Optics	Value/Boutique/High Fashion/Luxury		10% - 20%	760.436.7236	raen.com	
Red88 Eyewear	Mid/High		up to 20%	888.716.2020	red88eyewear.com	
👁️ Safilo USA	Mid/High Fashion		13%	800.631.1188	safilousa.com	
Seiko Optical	Low/Mid		15%	800.235.5367	seikoeyewear.com	
Sho Eyeworks	Value/Mid/Mid-High	Private Label	5%	888.746.6070	sho-eyeworks.com	
👁️ Signature Eyewear	Mid/High Core		18%	800.967.2020	signatureeyewear.com	
👁️ Silhouette Optical	Mid/High/Luxury	Premium Vendor	8%	800.223.0180	silhouette.com	
💎 👁️ Tura	Mid/High Niche	Premium Vendor	13% - 25%	800.242.8872	tura.com	
👁️ Ultra Palm	Luxury/Exclusive		4% to 9%	800.327.5185	ultrapalm.com	
Westgroupe USA Inc	Niche/Boutique		15%	855.455.0042	westgroupe.com	
Windsor Eyes	Low/Mid		10% - 20%	800.243.6371	lawrenceeyewear.com	
ZIG Eyewear USA	Mid-Range/Exclusive/Niche		10%	877.944.4676	zig-eyewearusa.com	
👁️ Zyloware Eyewear	Low/Mid/High		10% - 65%	800.765.3700	zyloware.com	

Frames/Performance Sunwear

Vendor	Products	More Products	Discount	Phone	Website	Account #
7 EYE	Sport, Sun, Safety	Sport, Sun, Safety	10%	866.484.0292	7eye.com	
👁️ Liberty Optical/Switch	Sport/Sun	Stock Lenses	3 - 7%	800.444.5010	libertyoptical.com	
💎 👁️ Rudy Project dba Race	Sport/Safety/Suns	Premium Vendor	15%	888.860.7597	rudyprojectusa.com	
Smith Sport Optics	Sport/Sun	Apparel/Accessories	12%	800.635.4401	smithoptics.com	
💎 👁️ Spy Optic Inc	Sport/Sun/Ophthalmic	Premium Vendor	10% - 15%	800.779.3937	spyoptic.com	
Vista Outdoor Sales LLC-Bushnell	Sport/Sun		up to 10%	800.221.9035	bushnellperformanceoptics.com	
👁️ Wiley X	Sport/Safety/Suns		10%	800.776.7842	wileyx.com	

Laboratory Services Additional ELOA labs are available. If your favorite ELOA lab is not listed - please call for transfer specifics.


Lab Name	Parent Lab/State	Additional Information	Discount	Phone	Website	Account #
Brothers Optical Lab Inc.	Indep.- CA		20% to 25%	800.531.3112	brothersoptical.com	
Carl Zeiss Vision	Visit zeiss.com for a lab near you!		37%-43% -No Admin		zeiss.com	
Collard Rose	ELOA Partner - CA		up to 20%	800.242.2020	collardrose.com	
CSC/Continental Sales Co.	ELOA Partner - CA	Stock Lenses, Frames	10%/25%	800.288.2721	csclabs.com	
Digital Eye Lab (div of ABB Optical Grp)	Indep-NY		5%	888.305.3300	digitaleyelab.com	
Empire Optical	ELOA Partner - CA		25%	800.767.6784	empireoptical.org	
👁️ Essilor Laboratories of America	Visit elo.com for a Lab near you!		30%	Lab Name:		
Express Lens Lab	Indep.- CA		30 - 34%	800.276.5367		
Hoya Vision Care	Visit hoyavision.com for a lab near you!		28%-40%-No Admin		hoyavision.com	
Icoat Company LLC	ELOA Partner-CA		10%	800.832.2628	icoatcompany.com	
J & J Optical	Indep.- CA		25%	800.498.4344		
K-Mars	Indep. - CA	Stock lenses/Value frames	5%	800.296.1551	kmarsoptical.com	
Luzerne Optical Lab	Indep.- PA		20%	800.233.9637	luzerneoptical.com	
MJ Optical	Indep.- NE		10%	800.634.9461	mjoptical.com	
👁️ Nassau Lens	Visit nassau247.com for a Nassau lab near you!		5% Rx		nassau247.com	
Ocular Labs, Inc.	ELOA Partner - CA		25%	800.773.9910	ocularlab.com	
Orange Optical	Indep.- CA		25%	800.997.2881	orangeoptical.com	
Pech Optical Corp.	ELOA Partner - IA		25%	800.831.2352	pechoptical.com	
Simplify Optics LLC	Indep.-CA		27%	844.863.8857	simplifyoptics.com	
Sunstar Optical	ELOA Partner- NV		20%	800.429.2416		
Tri Supreme Optical	ELOA Partner- NY		5%	800.321.1100	trisupreme.com	
Truckee Meadows Optical	ELOA Partner - NV		25%	800.245.6667	truckeemeadowsoptical.com	
VSP One	Visit vspopticsgroup.com for a VSP Lab near you!		27%	Lab Name:		

Equipment/Lab Suppliers

Vendor	Products	More Products	Discount	Phone	Website	Account #
Bernell (VTP)	VTP, Access, Lab Supplies	Tools, Tests, Drops	up to 10%	800.348.2225	bernell.com	
BrainPower Inc.(BPI)	Tints, Dyes, Tools Equip.		15 - 20%	800.225.5274	callbpi.com	
Bulbman	Bulbs, Lamps		18%	800.648.1163	bulbman.com	
Carl Zeiss Meditec	Ophthalmic Equipment		Vision West Pricing	877.486.7473	meditec.zeiss.com	special pricing
Carl Zeiss Vision Inc	Stock Lenses		Vision West Pricing	877.486.7473	vision.zeiss.com	
DAC Vision	Blocks, Chemicals, Pads		Vision West Pricing	800.800.1550	dacvision.com	
Dynamic Laboratories	Finishing, Surfacing, Access.,	Pharmaceuticals	8%	888.339.6264	dynamiclabs.net	
Encore Optical Supply	Lenses, Cloths Access.,	Stock lenses	5%	800.736.1003		
Hilco	Kits, Parts, Surgical, Accsy		up to 10%	800.955.6544	hilco.com	
Nassau Lens Mid-West	Stock Lenses	Contact lenses	4th Column	800.323.8026	nassau247.com	
Optisource International	Edging/Finishing	Accessories, Stock lenses	up to 7%	800.678.4768	1-800-optisource.com	
Pentax/Seiko Lenses	Transitions, Polarized		5%	800.227.3039	pentaxvision.com	

Equipment / Lab Suppliers (continued)						
Vendor	Products	More Products	Discount	Phone	Website	Account #
Phantom Research Labs Inc.	3M, B&S, Hilco, Sadler	Accessories	up to 15%	800.821.8729	phantomresearch.com	
Plexus Optix (VSP Long Island)	Finished SV Stock Lenses	RX & Plano Sun	Vision West Pricing	800.615.1883	vsppopticsgroup.com	
Prestige Optics	Hilco Products	Accessories	5%	800.272.9226	prestigeoptics.com	
Salem Distributing	3M, Grobet, Sadler	Accessories	Vision West Pricing	800.234.1982	salemdist.com	
Southwest Optical	Hilco, Wilson, Grobet	Accessories, Mid-core frames	up to 10%	800.366.3041	swopticalusa.com	
Tabco Optical	Parts, Tools, Sale Items	Smart Drill	5 - 15%	800.394.9285	tabcooptical.com	
The Lens Connection	Coolants, Heat Transfer	Stock Lenses	5%	800.321.1100	trisupreme.com	
Triumph Optical LLC	Hilco, Grobet, Blanks	Access., Value Frames	5%	800.773.1678	triumphoptical.com	
US Ophthalmic LLC	Diagnostic, Surgical, & Exam Lane Equip	Dispensing, Finishing & Hand Tools	up to 15%	888.334.4640	usophthalmic.com	


Contact Lens Distributors & Manufacturers

Vendor	State	More Products	Discount	Phone	Website	Account #
 ABB Optical Group	CA	Stock lenses	3rd Column/DEL 5%	800.852.8089	abboptical.com	
NEW Acculens	CO		15%	800.525.2470	acculens.com	
 Alcon	GA		Vision West Pricing	800.241.5999	alcon.com	
 Art Optical Contact Lens	MI		up to 32%	800.253.9364	artoptical.com	
 Cooper Vision	OH		Vision West Pricing	800.538.7850	coopervision.com	
 Essilor Contact Lens	TX	CL, Accessories	Vision West Pricing	800.366.3933	eloa.com	
 GP Specialists Inc	CA	Ortho-K & BioCurve Custom Lenses	Tier 2	800.889.0379	gpspecialists.com	
NEW Johnson & Johnson Vision Care	FL		Vision West Pricing	800.874.5278	acuvue.com	
Nassau Lens Mid-West	IL	Stock Lenses	3rd Column	800.323.8026	nassau247.com	
Optical Connection Inc	CA	Biocurve disposables	Vision West Pricing	888.443.4933	opticonnection.com	
Opti-Max	CA		10%	800.509.2448		
Polyvue Distribution	CA		up to 10%	877.734.2010	polyvue.com	
NEW SynergEyes	CA	Hybrid Contact Lenses	up to 5%	877.733.2012	synergeyes.com	
United Contact Lens	WA		up to 30% (war. only)	800.446.1666	unitedcontactlens.com	
 Valeant Pharmaceuticals (B+L)	NY	CL, Accessories, Drops	Vision West Pricing	800.828.9030	bausch.com	
Valley Contax	OR	CL, Accessories	up to 15%	800.547.8815	valleycontax.com	
Visionary Contact Lens	CA		15%	800.488.2020	visionarylens.com	
X-Cel Contacts	GA		up to 20%	800.342.2724	walman.com	

Accessory Suppliers

Vendor	Main Products	More Products	Discount	Phone	Website	Account #
Caloptix	Cases, Purses, Readers	Cloths, Cleaners, Chains	20%	800.523.5567	caloptix.com	
Nanofilm	Clarity Fog Eliminator		5%	800.883.6266	nanofilm.com	
Hilco	Cloths, Cleaners	Private Label, Lab Supplies	up to 10%	800.955.6544	hilco.com	
Ronor Int'l	Cloths, Cleaners	Private Label	up to 20%	800.363.6704	ronor.com	
Ron's Optical	Readers, Cases	Chains, Clip-on's	up to 15%	800.247.7667	ronsoptical.com	
Stormin' Norman's	Priv. Label Cloths & Cleaners	Stock Lenses, Frames, Accsy	up to 10%	800.288.4512	storminnormans.com	

Pharmaceuticals

Vendor	Products	More Products	Discount	Phone	Website	Account #
Akorn	Diagnostics, Injectables		Vision West Pricing	800.535.7155	akorn.com	
Beaver Visitec Int'l	Punctal Occlusion Plugs		Vision West Pricing	866.906.8080	odysseymed.com	
Hilco/Wilson	Ointments, Diagnostics		up to 10%	800.955.6544	hilco.com	
Oasis Medical	Punctal Occlusion Plugs	Dry Eye Drops	Vision West Pricing	800.528.9786	oasismedical.com	
 Ocusoft	Dry Eye, Lid Cleanser	Access, Frames, Lab Supplies	24%	800.233.5469	ucusoft.com	

Business Services

Vendor	Products/Services	More Products	Discount	Phone	Website	Account #
Arch Crown	Tags, Labels	Bar Coding Products	up to 9%	800.526.8353	archcrown.com	
Bright Display	Eyewear Displays & Showcases	Eyewear Shelving	up to 10%	800.777.0734	brightdisplay.com	
CareCredit	Patient Payment Programs		25%	866.858.8432	carecredit.com/optometry	special pricing
Covalent Careers	Online Job Matching for Eyecare Professionals		10%	248.982.2051	covalentcareers.com	
Credentialing Specialists of America (CSOA)	Medical/Optometric Credentialing	Rate Renegotiation	up to 50%	877.935.7916	csoamerica.com	
DataHealth	Secured On-line Data Backup/Storage		10%	888.656.3282	datahealthusa.com	
EPS Medical Billing Ltd	Billing/Claims Specialists		10%	508.823.9307	pseyes.com	
EyeCarePro	Websites, SEO, Online Marketing	Social Media Management	5%	347.618.0784	eyecarepro.net	
EyeCare Prime	Patient Messaging & Marketing Systems	Surveys & Reviews	Vision West Pricing	866.575.3937	eyecareprime.com	
Eyevertise Inc	Custom Built Opt. Websites		30%	800.943.1411	eyevertise.com	
Fashion Optical Displays	Optical Furnishing & Displays	Risers	up to 10%	800.824.4106	fashionoptical.com	
NEW Glimpse Live LLC	Business Performance Dashboards		Vision West Pricing	408.425.5141	glimpselive.com	
GPN - The Edge	Benchmarking & Profitability Software	Mentoring Program; Personnel Management Web-Based Service	Vision West Pricing	631.626.9783	gatewaypn.com	
NEW iMatrix	Websites & Internet Mktg Serv		up to 50%	877.341.0793	www.imatrix.com	special pricing
Innereactive Media	Marketing & Graphic Design Services	Website & Social Media	20%	888.963.8894	innereactive.com	
NEW OBC Ins Billing & Credentialing Spec	Insurance Billing & Credentialing		up to 15%	309.836.2456	claimdoctor.net	
Office Depot	Office Supplies		Vision West Pricing	888.777.4044	business.officedepot.com	
OfficeMate	Practice Mgmt. Software		up to 10%	800.269.3666	officemate.net	special pricing
OMG! Optical Marketing Group	Practice Design, Consulting, Branding	Signs, Graphics & Displays	5%	978.712.0664	omghome.net	
Practice Compliance Solutions	Compliance Manuals	Medical Billing & Coding	10% - 20%	214.998.2723	practicecompliancesolutions.com	
RevolutionEHR	Cloud-based EHR/Practice Mgmt Serv		5 - 20%	877.738.3471	revolutionehr.com	
Solutionreach	Patient Relationship Mgmt Serv		Vision West Pricing	866.315.4046	solutionreach.com	special pricing
Spectrio LLC	On-Hold Messaging		20%	800.465.3102	spectrio.com	
Staples	Office Supplies, Furniture		Vision West Pricing	877.826.7755	stapleslink.com	
VisionWeb	Insurance Billing	Insurance Revenue Cycle Management	10%	800.590.0873	visionweb.com	

Education

Vendor	Products/Services	More Products	Discount	Phone	Website	Account #
4ECPS	Training Website Resources	Marketing Services	5% - 20%	855.463.7704	4ecps.com	
National Seminars Training (Star 12)	Business Learning Library	On-Demand Training Webinars & Seminars	Vision West Pricing	913.722.8413	email: ernickel@natsem.com	special pricing
Marshall B Ketchum Univ/SCCO	Online Education - COPE		10% - No Admin	714.870.7226	scco.edu/ceonline/	
Vision West Online CE/ABO	Online Education - ABO/NCLE	COPE/State CE/PARA	\$5.00/course	800.640.9485	vweye.com	